

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FOR THE THREE MONTHS ENDED  
MARCH 31, 2023 AND 2022



# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management's Discussion and Analysis ("MD&A") should be read in conjunction with the consolidated financial statements of Forza Petroleum Limited ("FPL" or, the "Company") and its subsidiaries for the three months ended March 31, 2023 and 2022 (the "Financial Statements"), which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The date of this MD&A is May 9, 2023.

Unless otherwise noted, all amounts are in thousands of U.S. dollars.

Selected terms and abbreviations used in this MD&A are listed and described in the "Glossary and Abbreviations" section.

Readers should refer to the "Forward-Looking Information" advisory on page 13. Additional information relating to FPL, including FPL's Annual Information Form dated March 23, 2023, is on SEDAR at [www.sedar.com](http://www.sedar.com).

## Table of Contents

Company Overview	1	Outstanding Share Data	10
Operational Highlights	1	Commitments and Contractual Obligations	10
Financial Highlights and Outlook	1	Summary of Quarterly Results	11
Business Environment	4	Transactions with Related Parties	12
Operations Review	5	New Accounting Pronouncements, Policies, and Critical Estimates	12
Capital Additions	5	Financial Controls	13
Financial Results	6	Forward-Looking Information	13
Liquidity and Capital Resources	9	Glossary and Abbreviations	15
Economic Sensitivities	10		

## Company Overview

The Company is a public company incorporated in Canada under the Canada Business Corporations Act and is the holding company for the Forza Petroleum group of companies (together, the "Group" or "Forza Petroleum"). The Group has a 65% Working Interest in and operates the Hawler License Area in the Kurdistan Region of Iraq ("KRI"), which has yielded the discovery of four oil fields.

## Operational Highlights

- Average gross (100%) oil production of 12,800 bbl/d (working interest 8,300 bbl/d) in Q1 2023;
- The Zey Gawra-10H well, drilled late in 2022, was completed and turned over to production early in Q1 2023;
- As a result of the previously announced shutdown of the Kurdistan Oil Export Pipeline on March 25, 2023, production during April 2023 was limited to a minimal volume necessary to maintain operational readiness for a restart of production operations. Substantially all production remains shut in;
- The Demir Dagh-15 well targeting the Cretaceous reservoir of the Demir Dagh field was spudded on January 13, 2023 and total-depth was reached on March 29, 2023. The well has been suspended.

## Financial Highlights and Outlook

### Liquidity outlook

The Group expects cash on hand as of March 31, 2023 and cash receipts from net revenues from sales, exclusively made to the KRG at the tie-in to the Kurdistan Oil Export Pipeline, will fund its forecasted capital expenditures and operating and administrative costs through the end of June 2024, including the \$76.2 million in deferred purchase consideration owing in connection with the original acquisition of the Hawler License Area. The Company's principal shareholder has firmly indicated that it will provide up to \$10 million until September 30, 2023, if needed, to fund cash outflows.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Financial performance

The following table contains financial performance highlights for the three months ended March 31, 2023 and March 31, 2022.

(\$ thousands unless otherwise stated)	Three months ended	
	March 31, 2023	March 31, 2022
Revenue	47,755	82,361
Cash generated from operating activities	18,560	12,581
Cash generated from operating activities per basic and diluted share (\$/share)	0.03	0.02
(Loss) / Profit for the period	(1,820)	22,237
(Loss) / Earnings per basic and diluted share (\$/share)	(0.00)	0.04
Average sales price (\$/bbl)	54.19	81.07
Field operating costs <sup>(1)</sup> (\$/bbl)	7.47	6.64
Operating expense (\$/bbl)	11.49	10.21
Capital additions <sup>(2)</sup>	14,174	19,066

### Notes:

(1) Field operating costs represent Forza Petroleum's Working Interest share of gross operating costs and exclude partner share of operating costs which are being carried by Forza Petroleum.

(2) Before non-cash additions to the decommissioning obligation.

## Revenue and cash receipts

Revenue of \$47.8 million was recorded for the three months ended March 31, 2023. Included in revenue is \$40.0 million (\$54.19/bbl) realized on the sale of 738,100 bbl (WI) of crude oil and \$7.8 million related to the recovery of costs carried on behalf of partners. Revenue for the first quarter of 2023 decreased by \$34.6 million compared to the same period in 2022. The decrease is attributable to a 33% decrease in realized sales price and a 13% decrease in sales volumes.

All sales during the three months ended March 31, 2023 were made via the Kurdistan Oil Export Pipeline. On March 25, 2023, the operator of the Kurdistan Oil Export Pipeline notified OP Hawler Kurdistan Limited, the Group's operating subsidiary in the KRI, of a shutdown of the pipeline. The shutdown relates to a recent arbitration decision of the International Chamber of Commerce impacting exports by the KRG through the port of Ceyhan in Turkey. A statement from the Federal Government of Iraq indicates that exports from the port may only resume with the consent of the Federal Government of Iraq.

Accordingly, and absent alternative sales channels, substantially all production from the Hawler License Area was shut in. Public reports indicate that officials from the different governments involved are in talks to agree mechanisms that will apply and permit a restart of oil exports from the Kurdistan Region. These latest talks build on engagement in recent months to resolve several open issues between the KRG and the Federal Government of Iraq, including the development of a new oil and gas law.

Management views the shutdown of the Kurdistan Oil Export Pipeline as a temporary interruption to operations, however the timing of the restart of the Group's production and oil sales, and the price and payment terms applicable to such sales, is uncertain. This uncertainty casts significant doubt on the Group's ability to continue as a going concern.

The Group has received full payment for all oil sales made up to the end of September 2022.

## Operating expense

Operating expense during the first quarter of 2023 amounted to \$8.5 million (\$11.49/bbl) versus \$8.7 million (\$10.21/bbl) during the first quarter of 2022.

Field operating costs during the first quarter of 2023 amounted to \$5.5 million (\$7.47/bbl) compared to \$5.6 million (\$6.64/bbl) during the first quarter of 2022. Field operating costs per barrel increased for the three months ended March 31, 2023 compared to March 31, 2022 primarily as a result of a 13% decrease in sales volumes, partially offset by decreased facilities rates negotiated in a contract executed in 2022.

Field operating costs represent Forza Petroleum's Working Interest share of gross operating costs and exclude partner share of operating costs which are being carried by Forza Petroleum.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Cash generated from operating activities

Cash generated from operating activities for the first quarter of 2023 was \$18.6 million compared to \$12.6 million during the same period in 2022. The increase relates to higher crude oil sales revenue received during the period and a decrease in cash payments relating to inventories and trade and other payables. These factors were partially offset by an increase in royalties paid during the period. Royalties increase proportionally with sales revenue.

### Profit / Loss

Loss for the three months ended March 31, 2023 was \$1.8 million compared to a profit of \$22.2 million during the first quarter of 2022. The variance in loss for three months ended March 31, 2023 compared to the profit in the same period in 2022 is primarily attributable to i) a \$20.4 million decrease in net revenue resulting from decreased realized sales price and recovery of carried costs, combined with lower sales volumes; ii) a \$3.9 million increase to the expected credit loss provision; and iii) a net \$2.7 million increase to the materials inventory provision. These negative factors have been partially offset by i) a \$1.7 million non-cash decrease in the depletion charge for the quarter ended March 31, 2023 as a result of lower production volumes; ii) \$0.5 million of finance income from bank term deposits; and iii) a \$0.6 million decrease in income tax expense as a result of decreased net revenue.

### Capital additions

During the first quarter of 2023, the Group recorded capital additions of \$14.2 million, including \$13.0 million invested in drilling activities in the Demir Dagh and Zey Gawra fields, and in recompletion and testing of the previously drilled Ain al Safra-1 and -2 wells. Additional amounts of \$1.0 million and \$0.2 million were recorded on facilities and directly attributable support costs, respectively.

### Financial position

The following table contains highlights of the Group's financial position as at the dates indicated below.

(\$ thousands)	March 31, 2023	December 31, 2022
Total cash and cash equivalents	79,591	71,103
Working Capital	47,320	52,145
Total assets	451,707	448,180
Total long term liabilities	21,797	20,341
Total liabilities	122,710	117,443

The cash and cash equivalents balance of \$79.6 million as at March 31, 2023 increased from \$71.1 million at December 31, 2022. This increase is due to \$18.6 million in cash generated from operating activities partially offset by \$10.1 million in cash used in investing activities. Two revenue payments were received during the three months ended March 31, 2023.

Working capital decreased from \$52.1 million at December 31, 2022 to \$47.3 million at March 31, 2023 due to i) a \$5.7 million decrease in the trade and other receivables balance, primarily due to a \$3.9 million increase to the expected credit loss provision; ii) a \$3.8 million increase in the trade and other payables balance; iii) a \$3.4 million decrease in the inventory balance, primarily due to a \$2.9 million increase in the provision against inventory; and iv) a \$0.4 million decrease in the other current assets balance. These factors were partially offset by an \$8.5 million increase in the cash and cash equivalents balance.

The total assets balance increased to \$451.7 million at March 31, 2023 from \$448.2 million at December 31, 2022. This change is primarily due to i) \$14.2 million of capital additions; ii) an \$8.5 million increase in cash and cash equivalents; and iii) a \$1.2 million increase in non-cash changes to the decommissioning obligation included in PP&E. These factors were partially offset by i) a depletion expense of \$10.7 million; ii) a \$5.7 million decrease in the trade and other receivables balance, partly due to a \$3.9 million increase to the expected credit loss provision; iii) a \$3.4 million decrease in the inventory balance, primarily due to a \$2.9 million increase in the provision against inventory; and iv) a \$0.4 million decrease in the other current assets balance.

The \$1.5 million increase in total long term liabilities from December 31, 2022 is primarily due to an increase in the decommissioning obligation.

The total liabilities balance has increased from \$117.4 million at December 31, 2022 to \$122.7 million at March 31, 2023. The \$5.3 million increase is due to i) a \$1.8 million increase in the fair value of the purchase consideration (see the "Liquidity and Capital Resources" section of this MD&A for further information); ii) a \$2.0 million increase in the trade and other payables balance excluding the change in the purchase consideration; and iii) a \$1.3 million increase in the decommissioning obligation.

The undiscounted balance of principal and accrued interest owed under the purchase consideration obligation to the vendor of the Hawler License Area as at March 31, 2023 was \$76.2 million (December 31, 2022 - \$76.2 million).

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Business Environment

---

Following various destabilizing geopolitical events impacting the KRI over several years, relative political stability over the last three years has supported conditions where the Group has been able to advance its activities in the KRI. However, oil price volatility and other macroeconomic factors compound uncertainty associated with unresolved political disputes, and their eventual impact on the Group's operations may be significant and remains unclear. There remains an ongoing risk that any degradation of the regional security situation could have a material adverse effect on the operating and financial performance of the Group. Political and other risk factors which are disclosed in FPL's Annual Information Form could have an adverse effect on Forza Petroleum's performance.

The Group's future revenues and cash flows from operating activities are dependent on the Group's ability to produce, deliver, and receive payment for sales of crude oil. Production rates are subject to fluctuation over time and are difficult to predict.

Uncertainties related to global, social, political, and economic conditions and the resulting changes in global oil supply chains and infrastructure investment contribute to volatility in the price of crude oil. During 2020 the global response to the spread of COVID-19 decreased global economic activity and, correspondingly, the demand for and price of crude oil. There was a sharp recovery in both global economic activity and oil price in 2021 and into 2022, however, restrictions periodically imposed in response to ongoing local outbreaks can undermine any developing positive sentiment. As demonstrated by the global response to the invasion of Ukraine by Russia, increased price volatility may again have become a more significant and sustained feature of the oil and gas markets. Recent concerns regarding inflation and a heightened risk of economic recessions affecting many countries may undermine near term demand for oil and gas. Ongoing elevated levels of uncertainty regarding returns on long term investments in upstream oil and gas exploration and development continue to impact the availability and cost of capital resources.

Future oil prices, which directly impact the Group's expected cash inflows, are difficult to forecast reliably. The Group's ability to fund its ongoing operations and its planned, discretionary capital investments is consequently subject to significant uncertainty. See the "Liquidity and Capital Resources" section of this MD&A for further discussion.

The market on which oil produced from the Hawler License Area is sold affects the price realized and, consequently, Forza Petroleum's cash flows. Complexities in local, regional, and international market access may impact the Group's realized oil sales prices and its future ability to sell its produced oil. Since March 2016, all of the Group's crude oil deliveries have been made to the KRG at the tie-in to the Kurdistan Oil Export Pipeline. Although management has not experienced and does not expect restrictions on its ability to access pipeline capacity, other than the pipeline shutdown starting in March 2023, Forza Petroleum is not aware of official allocations of export pipeline capacity and is uncertain as to the extent to which its future production will continue to be able to be sold through this export pipeline.

All sales during the three months ended March 31, 2023 were made via the Kurdistan Oil Export Pipeline. On March 25, 2023, the operator of the Kurdistan Oil Export Pipeline notified OP Hawler Kurdistan Limited, the Group's operating subsidiary in the KRI, of a shutdown of the pipeline. The shutdown relates to a recent arbitration decision of the International Chamber of Commerce impacting exports by the KRG through the port of Ceyhan in Turkey. A statement from the Federal Government of Iraq indicates that exports from the port may only resume with the consent of the Federal Government of Iraq.

Accordingly, and absent alternative sales channels, substantially all production from the Hawler License Area was shut in. Public reports indicate that officials from the different governments involved are in talks to agree mechanisms that will apply and permit a restart of oil exports from the Kurdistan Region. These latest talks build on engagement in recent months to resolve several open issues between the KRG and the Federal Government of Iraq, including the development of a new oil and gas law.

Management views the shutdown of the Kurdistan Oil Export Pipeline as a temporary interruption to operations, however the timing of the restart of the Group's production and oil sales, and the price and payment terms applicable to such sales, is uncertain. This uncertainty casts significant doubt on the Group's ability to continue as a going concern.

Commercial arrangements in place to sell oil produced from the Hawler License Area may be revised periodically. Effective September 1, 2022, the KRG implemented a new pricing mechanism for crude oil purchases. Under the new pricing mechanism, the realized sales price for a month is equal to the average sales price realized by the KRG for the Kurdistan blend ("KBT") sold by it at Ceyhan, Turkey during the month, discounted by approximately \$10/bbl for pipeline system tariffs and fees, and adjusted for differences in oil gravity and sulphur between Hawler production and KBT. For sales from September to March 2023, the new pricing mechanism results in an approximately \$10 reduction in the realized sales price versus the previous pricing mechanism.

The Group has received full payment for all Hawler oil sales made to the KRG to the end of September 2022.

An extension of international sanctions related to the Russian invasion of Ukraine could impact the ability of producers to export through the Kurdistan Oil Export Pipeline or to realize payment for such sales though there has been no such impact to date.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The timing and execution of the Group's capital expenditure program may be affected by the availability of services from third party oil field contractors and the Group's ability to obtain, sustain or renew necessary government licenses and permits on a timely basis to conduct exploration and development activities.

Except for the items discussed above, together with risks disclosed in FPL's Annual Information Form dated March 23, 2023, management has not identified trends or events that are expected to have a material adverse effect on the financial performance of Forza Petroleum.

### Operations Review

The following table summarizes production and sales data for the three months ended March 31, 2023, December 31, 2022, and March 31, 2022:

	Three months ended		
	March 31, 2023	December 31, 2022	March 31, 2022
Gross (100%) Production (bbl)	1,150,200	1,253,300	1,311,700
Gross (100%) Production per day (bbl/d)	12,800	13,600	14,600
Working Interest production (bbl)	747,700	814,700	852,600
Working Interest production per day (bbl/d)	8,300	8,900	9,500
Working Interest sales (bbl)	738,100	816,100	851,000
Working Interest sales per day (bbl/d)	8,200	8,900	9,500

### Production and sales

Gross (100%) oil production for the three months ended March 31, 2023 was 1,150,200 bbl representing an average rate of 12,800 bbl/d. The Group's Working Interest share of oil production during this period was 747,700 bbl representing an average rate of 8,300 bbl/d.

Production from the Demir Dagh, Banan and Zey Gawra fields continued until substantially all production from the Hawler License Area was shut in in late March 2023 following the announcement of the shutdown of the Kurdistan Oil Export Pipeline. See the "Revenue and cash receipts" section of this MD&A for more information.

The Group recognized revenue on the sale of 738,100 bbl (Working Interest) of crude oil during the three months ended March 31, 2023.

### Capital Additions

The following table summarizes the capital additions incurred by activity during the three months ended March 31, 2023 and March 31, 2022:

(\$ thousands)	Three months ended	
	March 31, 2023	March 31, 2022
Drilling	13,007	18,132
Facilities	980	360
Studies, license, and support	187	574
<b>Sub-Total</b>	<b>14,174</b>	<b>19,066</b>
Decommissioning <sup>(1)</sup>	1,154	1,216
<b>Total capital additions</b>	<b>15,328</b>	<b>20,282</b>

Note:

(1) Non-cash changes to the decommissioning obligation. Decommissioning expenditures are forecast to be incurred in 2038.

During the three months ended March 31, 2023, the Group invested \$14.2 million in the Hawler License Area. Drilling costs of \$13.0 million were incurred on the Demir Dagh-15 Cretaceous well, the recompletion and testing of the Ain Al Safra-1 and -2 wells in the Jurassic and Triassic reservoirs, respectively, as well as additional drilling costs incurred in preparation for drilling future wells. Expenditure of \$1.0 million on facilities and \$0.2 million on studies and support were also incurred in the period. A \$1.2 million non-cash increase to the decommissioning obligation was also recorded during the three months ended March 31, 2023.

### Cost Pool

The Cost Pool for the Hawler License Area, which is available for recovery through future oil sales from the License Area, as at March 31, 2023, is detailed in the table below:

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

License Area	Location	Gross Cost Pool <sup>(3)</sup>	Group Working Interest Cost Pool	Costs carried by Forza Petroleum	Costs recovered through cost oil	Group share of recoverable costs available <sup>(1)(2)</sup>
		(\$ million)	(\$ million)	(\$ million)	(\$ million)	(\$ million)
<b>Hawler</b>	Iraq – Kurdistan Region	1,161.2	602.1	250.6	(445.3)	407.4

Notes:

(1) Cost Pool balances are subject to audit by relevant government entities.

(2) Forza Petroleum share of costs available for future recovery through the sale of cost oil.

(3) The difference between the Gross Cost Pool and the Group Working Interest Cost Pool is the former includes the partners' share of total expenditure (both carried and not carried by Forza Petroleum) as well as \$137 million of costs which were deducted from the Group's Working Interest Cost Pool as agreed with the Ministry of Natural Resources in connection with the change in control of the Company in July 2020.

### Property, plant and equipment and intangible assets

The capital additions described in the sections above, net of depletion, depreciation and amortisation (“DD&A”) and net impairment reversals, have resulted in the following movements in intangible asset and PP&E balances during the three months ended March 31, 2023:

(\$ thousands)	Exploration and Evaluation Assets	Total Intangible Assets
<b>As at January 1, 2023</b>	<b>51,351</b>	<b>51,351</b>
Capital additions	4,623	4,623
Decommissioning	23	23
<b>As at March 31, 2023</b>	<b>55,997</b>	<b>55,997</b>

(\$ thousands)	Oil & Gas assets	Fixtures and equipment	Total PP&E
<b>As at January 1, 2023</b>	<b>247,321</b>	<b>14</b>	<b>247,335</b>
Capital additions	9,484	67	9,551
Decommissioning	1,129	-	1,129
DD&A	(10,781)	(7)	(10,788)
<b>As at March 31, 2023</b>	<b>247,153</b>	<b>74</b>	<b>247,227</b>

## Financial Results

### Revenue

The following table summarizes Forza Petroleum's revenue for the three months ended March 31, 2023 and 2022. All oil sold during each of the below periods was produced at the Hawler License Area.

(\$ thousands)	Three months ended March 31	
	2023	2022
Oil Sales	40,001	68,988
Recovery of Carried Costs	7,754	13,373
<b>Revenue</b>	<b>47,755</b>	<b>82,361</b>

Revenue of \$47.8 million was recorded for the three months ended March 31, 2023. Included in revenue is \$40.0 million (\$54.19/bbl) realized on the sale of 738,100 bbl (WI) of crude oil and \$7.8 million related to the recovery of costs carried on behalf of partners. Revenue from sales decreased by \$29.0 million compared to the same period in the previous year due to a 33% decrease in realized sales price combined with a 13% decrease in sales volumes.

Sales volumes are determined by the timing of deliveries into the customer's export pipeline and are not directly correlated with production volumes. As at March 31, 2023, the Group's Working Interest share of oil inventory amounted to 18,300 bbl.

Substantially all production from the Hawler License Area was shut in in late March 2023 following the announcement of the shutdown of the Kurdistan Oil Export Pipeline. See the “Revenue and cash receipts” section of this MD&A for more information.

### Crude oil sale prices

Commencing in March 2016, the Group began selling crude oil to the KRG's Ministry of Natural Resources at Forza Petroleum's tie-in into the Kurdistan Oil Export Pipeline.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Effective September 1, 2022, the KRG implemented a new pricing mechanism for crude oil purchases. Under the new pricing mechanism, the realized sales price for a month is equal to the average sales price realized by the KRG for the KBT sold by it at Ceyhan, Turkey during the month, discounted by approximately \$10/bbl for pipeline system tariffs and fees, and adjusted for differences in oil gravity and sulphur between Hawler production and KBT. For sales from September 2022 to March 2023, the new pricing mechanism resulted in an approximately \$10 reduction in the realized sales price versus the previous pricing mechanism.

The following table indicates average Dated Brent crude oil price and the Group's realized crude oil sales price for each quarter ended on the dates indicated below:

	2023	2022				2021		
	Mar 31	Dec 31	Sept 30	June 30	Mar 31	Dec 31	Sept 30	Jun 30
Brent average price (\$/bbl)	81.27	88.87	100.84	113.93	102.23	79.76	73.51	69.19
KBT average price (\$/bbl)	67.44	69.93	N/A	N/A	N/A	N/A	N/A	N/A
Realized sales price (\$/bbl)	54.19	59.09	79.11	94.28	81.07	63.37	56.81	52.32

For September 2022, the KBT average price was \$72.27/bbl, representing a \$17.60/bbl discount from the Brent average price for the month.

### Royalties

The following table summarizes royalty expense during the three months ended March 31, 2023 and March 31, 2022:

(\$ thousands)	Three months ended March 31	
	2023	2022
<b>Royalties</b>	<b>19,499</b>	<b>33,701</b>

All remittances to governments that are directly attributable to the sale of oil during the reporting period, including the government share of Profit Oil but excluding income taxes, are reported as royalties. Royalties decreased by \$14.2 million during the three months ended March 31, 2023 compared to the same period in the previous year. The variances in royalties from period to period are attributable to the same factors as those applicable to revenues from oil sales as discussed above.

### Operating expense

(\$ thousands)	Three months ended March 31	
	2023	2022
Field operating costs <sup>(1)</sup>	5,513	5,648
Partner's share of operating costs carried by Forza Petroleum	2,968	3,042
<b>Operating expense</b>	<b>8,481</b>	<b>8,690</b>
Sales <sup>(2)</sup> (bbl)	738,100	851,000
<b>Field operating costs<sup>(1)</sup> (\$/bbl)</b>	<b>7.47</b>	<b>6.64</b>
<b>Operating expense (\$/bbl)</b>	<b>11.49</b>	<b>10.21</b>

Notes:

(1) Field operating costs represent Forza Petroleum's Working Interest share of gross operating costs and exclude partner share of operating costs which are being carried by Forza Petroleum.

(2) Forza Petroleum's Working Interest share.

Operating expense of \$8.5 million in the three months ended March 31, 2023 decreased by \$0.2 million compared to the same period in the previous year. The decrease in operating expenses is primarily attributable to decreased facilities costs. A new facilities rental contract started in 2022, which contained lower rates compared to the previous contract. Operating costs per barrel increased during the three months ended March 31, 2023 compared to the three months ended March 31, 2022 due primarily to a 13% decrease in sales volumes.



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following table indicates the impact of the variances in operating expense between the fourth quarter of 2022 and first quarter of 2023:

(\$ thousands)	(\$000)	(\$/bbl)
<b>Operating expense – three months ended December 31, 2022</b>	<b>10,222</b>	<b>12.53</b>
Contribution of the following to variance:		
Personnel and camp costs	(458)	(0.62)
Well maintenance	(422)	(0.57)
Facilities lease and maintenance, diesel and operation	(582)	(0.79)
Security	(279)	(0.38)
Decrease in production	-	1.32
<b>Operating expense – three months ended March 31, 2023</b>	<b>8,481</b>	<b>11.49</b>

### General and administration

(\$ thousands)	Three months ended March 31	
	2023	2022
<b>General and administration</b>	<b>1,574</b>	<b>1,740</b>

General and administration expenses of \$1.6 million were recorded for the three months ended March 31, 2023 versus \$1.7 million in the comparable period during 2022. The decrease between periods is primarily due to higher performance related bonuses paid in the first quarter of 2022 than were previously accrued.

### Depletion, depreciation and amortisation

The following table summarizes the component parts of depletion, depreciation and amortization for the three months ended March 31, 2023 and 2022:

(\$ thousands)	Three months ended March 31	
	2023	2022
Depletion	10,671	12,399
PP&E assets: Depreciation	7	-
<b>Total DD&amp;A</b>	<b>10,678</b>	<b>12,399</b>

Depletion is calculated on a unit of production basis, which is the ratio of oil production volume during the period to the estimated quantities of proved plus probable oil reserves at the beginning of the period.

The decrease in depletion charges for the three months ended March 31, 2023 is primarily due to decreased production volumes.

### Other expense

The following table summarizes the components of other expense for the three months ended March 31, 2023 compared to the same period in 2022:

(\$ thousands)	Three months ended March 31	
	2023	2022
(Increase) in materials inventory provision	(2,921)	(241)
<b>Other expense</b>	<b>(2,921)</b>	<b>(241)</b>

Other expense for the three months ended March 31, 2023 and March 31, 2022 relates to an increase in the materials inventory provision. The increase in the materials inventory provision in the current period is due to a lower projected use of existing materials inventory than was previously projected due to the suspension of the Group's work program for the balance of 2023.

### Finance expense

(\$ thousands)	Three months ended March 31	
	2023	2022
Accretion of decommissioning liability	185	71
<b>Finance expense</b>	<b>185</b>	<b>71</b>

Finance expense for the three months ended March 31, 2023 and March 31, 2022 relates to accretion of the decommissioning liability.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Finance income

(\$ thousands)	Three months ended March 31	
	2023	2022
Bank interest on term deposits	520	-
<b>Finance income</b>	<b>520</b>	<b>-</b>

Finance income is comprised of interest earned on short-term deposits of three months or less. The interest rate earned on these deposits during the three months ended March 31, 2023 ranged between 4.3% and 4.7% per annum.

### Income tax expense

The following table summarizes the component parts of income tax expense for the three months ended March 31, 2023 and March 31, 2022.

(\$ thousands)	Three months ended March 31	
	2023	2022
Current income tax expense	1,038	1,670
Deferred tax (benefit) / expense	(3)	(2)
<b>Total income tax expense</b>	<b>1,035</b>	<b>1,668</b>

The current income tax expense, which varies proportionately with oil sales revenues, is primarily comprised of amounts deemed to be collected by the KRG through its allocation of Profit Oil under the Hawler PSC.

### Liquidity and Capital Resources

During the three months to March 31, 2023, the Group met its day to day working capital requirements and funded its capital and operating expenditures from cash reserves and receipt of its share of oil sales revenues from the Hawler License Area.

#### Purchase consideration

During 2011, the Group acquired OP Hawler Kurdistan Limited ("OPHKL") under the terms of a sale and purchase agreement (the "Purchase Agreement"). Pursuant to the terms of the Purchase Agreement, additional purchase consideration in the amount of \$71 million plus interest at LIBOR plus 0.25% per annum was due to the seller of OPHKL in the event of a second commercial discovery.

On July 31, 2017, the amount of \$5 million plus accrued interest was paid against the obligation to secure an option to restructure the contingent obligation in a series of annual payments. The option expired on September 30, 2018.

On July 9, 2021, the Group entered into an agreement (the "Forbearance Agreement") with the seller of OPHKL which established that, in the event of a second commercial discovery, the Group has the unconditional right to defer settlement of the consideration until March 31, 2023.

The balance of unpaid principal and accrued interest owed to the seller of OPHKL was \$76.2 million as at both March 31, 2023 and December 31, 2022. Payment of the amount owed is subject to receipt by the Group from the seller of OPHKL of a payment direction and appropriate documentation to comply with settlement regulations.

#### Liquidity outlook

See the "Financial Highlights and Outlook" section of this MD&A for further information on the liquidity outlook.

See the "New Accounting Pronouncements, Policies, and Critical Estimates – Going Concern" section of this MD&A for discussion regarding uncertainties and risks associated with the Group's ability to continue as a going concern.

The following table summarizes the components of Forza Petroleum's consolidated cash flows for the periods indicated:

(\$ thousands)	Three months ended March 31	
	2023	2022
Net cash generated from operating activities	18,560	12,581
Net cash used in investing activities	(10,072)	(20,639)
<b>Total change in cash</b>	<b>8,488</b>	<b>(8,058)</b>
Cash and cash equivalents at beginning of the period	71,103	24,672
<b>Cash and cash equivalents at end of the period</b>	<b>79,591</b>	<b>16,614</b>

The \$8.5 million increase in cash during the three months ended March 31, 2023 resulted from \$18.6 million in cash generated from operating activities, partially offset by the use of \$10.1 million in cash to invest in drilling and facilities costs in the Hawler License Area.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Risks and uncertainties

The Group's ability to realize cash inflows from crude oil sales is subject to significant uncertainty related to the future performance and productivity of individual wells and production facilities, future crude oil prices, and customer credit risk. In particular, credit risk is impacted by the macroeconomic factors and political tensions between the governments of Iraq and of the Kurdistan Region of Iraq.

Substantially all production from the Hawler License Area was shut in in late March 2023 following the announcement of the shutdown of the Kurdistan Oil Export Pipeline. See the "Revenue and cash receipts" section of this MD&A for more information.

The Group's ability to secure external financing, if required, is also subject to uncertainty and is dependent on the Group's performance and on market conditions. Furthermore, the execution of capital investment plans requires significant capital expenditures. Prevailing market conditions, together with Forza Petroleum's business performance, will impact the Group's ability to realize required cash flows from operating activities and to arrange further financing as needed. While the Group retains the flexibility to defer most of its budgeted capital expenditures on the development of the Hawler License Area, slowing the rate of development expenditures related to the Hawler License Area would be likely to impede the Group's ability to achieve targeted production and sales levels. Refer to the "Critical estimates" section of this MD&A for additional discussion regarding management's going concern assumption which contemplates that the Group will realize its assets, settle its liabilities and fulfil its commitments during the 15-month period ending June 30, 2024.

### Economic Sensitivities

The following table shows the estimated effect that changes to crude oil prices, Gross (100%) oil sale volumes and operating costs would have had on the Group's profit for the three months ended March 31, 2023, had these changes occurred on January 1, 2023. These calculations are based on business conditions, production and sales volumes existing during the three months ended March 31, 2023. The 1,000 bbl/d increase assumes the increase is to Gross (100%) sale volumes and the Group's entitlement is calculated according to the provisions of the Hawler PSC.

	Change	Profit impact (\$000s)	Profit impact (\$ per basic share)
Change in average realized price	\$10.00/bbl	5,101	0.01
Change in crude oil sales volumes	1,000 bbl/d	2,163	0.00
Change in operating expenses	\$1.00/bbl	748	0.00

The impact of the above changes may be compounded or offset by changes to other business conditions. Changes in foreign exchange rates have not been considered in this analysis as they do not have a significant impact on the Group's operations.

### Outstanding Share Data

At the date of this MD&A, 600,306,357 Common Shares are issued and outstanding. On September 1, 2022, 15,330,155 Common Shares were issued under the Group's LTIP plan. On September 1, 2021, 6,778,984 shares were issued under the Group's LTIP plan.

Upon vesting, FPL LTIP share awards made in August 2021 and August 2022 will result in the issuance of up to an additional 13,629,978 Common Shares in 2023 and 2024.

In March 2020, FPL issued warrants to subscribe for 33,149,000 Common Shares of the Company. The warrants expired without exercise on March 10, 2023.

At the date of this MD&A, other than the unvested LTIP share awards described above, there are no securities convertible into or exercisable or exchangeable for voting shares.

The Company has not paid or declared any dividends during the three months ended March 31, 2023.

There were no repurchases of FPL's equity securities by the Company during the three months ended March 31, 2023.

### Commitments and Contractual Obligations

The table below sets forth information relating to Forza Petroleum's commitments and contractual obligations as at March 31, 2023.

(\$ thousands)	Within One Year	From 1 to 5 Years	More than 5 Years	Total
Operating leases <sup>(1)</sup>	171	275	-	446
Other obligations <sup>(2)</sup>	2,479	9,915	22,309	34,703
<b>Total</b>	<b>2,650</b>	<b>10,180</b>	<b>22,309</b>	<b>35,149</b>

(1) Operating leases primarily relate to office rent.

(2) Consists principally of obligations related to PSC commitments and capital expenditure commitments. The main purpose of these commitments is to develop

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

the Group's oil and gas assets.

## Summary of Quarterly Results

The following table sets forth a summary of Forza Petroleum's results for the indicated quarterly periods.

(\$ thousands, unless otherwise stated)	2021			2022				2023
	Jun 30	Sept 30	Dec 31	Mar 31	Jun 30	Sept 30	Dec 31	Mar 31
Revenue, net of royalties	26,974	28,776	34,057	48,660	58,329	50,241	34,026	28,256
Operating expense	(7,380)	(7,256)	(9,340)	(8,690)	(9,251)	(9,058)	(10,222)	(8,481)
Depletion	(8,953)	(8,788)	(12,209)	(12,399)	(12,373)	(12,481)	(11,967)	(10,671)
G&A	(929)	(1,479)	(2,168)	(1,740)	(1,375)	(1,975)	(3,102)	(1,574)
Impairment	-	-	(32,440)	-	-	-	(220,584)	-
Profit / (Loss)	4,351	7,572	(22,818)	22,237	31,538	23,671	(215,429)	(1,820)
Earnings / (Loss) per basic and diluted share (\$/share)	0.01	0.01	(0.04)	0.04	0.05	0.04	(0.36)	(0.00)
Cash generated from operating activities	14,557	13,911	21,386	12,581	45,591	25,439	28,341	18,560
Gross Production (bbl)	1,124,200	1,103,400	1,174,100	1,311,700	1,343,400	1,387,000	1,253,300	1,150,200
WI Production (bbl)	730,700	717,200	763,200	852,600	873,200	901,600	814,700	747,700
Gross Sales (bbl)	1,124,900	1,105,400	1,172,700	1,309,200	1,350,000	1,385,900	1,255,400	1,135,500
WI Sales (bbl)	731,200	718,500	762,300	851,000	877,500	900,800	816,100	738,100
Field operating costs <sup>(1)</sup>	(4,797)	(4,717)	(6,070)	(5,648)	(6,013)	(5,888)	(6,644)	(5,513)
Field operating costs <sup>(1)</sup> (\$/bbl)	(6.56)	(6.57)	(7.96)	(6.64)	(6.85)	(6.54)	(8.14)	(7.47)
KBT price (\$/bbl) <sup>(3)</sup>	N/A	N/A	N/A	N/A	N/A	N/A	69.93	67.44
Brent price (\$/bbl)	69.19	73.51	79.76	102.23	113.93	100.84	88.87	81.27
Sales price (\$/bbl)	52.32	56.81	63.37	81.07	94.28	79.11	59.09	54.19
Capital additions <sup>(2)</sup>	9,311	10,007	20,457	19,066	10,273	12,199	18,669	14,174

Notes:

- (1) Field operating costs represent Forza Petroleum's Working Interest share of gross operating costs and exclude partner share of operating costs which are being carried by Forza Petroleum. See the "Operating expense" section of this MD&A.
- (2) Excludes non-cash changes to the decommissioning obligation.
- (3) KBT Price is applicable starting in the month of September 2022. See the "Revenue" section of this MD&A for further information.

Variations in revenue and royalties are attributable to changes in realized sales prices which have been broadly referenced to Brent crude oil prices and sales volumes which have fluctuated due to the variations in production from the Hawler License Area.

Operating expenses and capital additions for the quarters covered include increased costs carried by the Group on behalf of partners and due to an increased number of wells, partially offset by cost savings following the Banan-4 well workover. Operating expenses for the three months ended December 31, 2021 and December 31, 2022 also include the costs of non-rig workovers.

The increase in operating expenses during 2022 was primarily attributable to increased security, personnel, consumables, and diesel costs, partially offset by lower operational workover costs. The increased security costs were due to increased activity and the full year effect of a higher manpower rate that had been implemented during the second quarter of 2021. Diesel, personnel and consumable costs have increased due to both higher prices and rates and increased activity during the year ended December 31, 2022 compared to 2021.

Operating expenses decreased during the three months ended March 31, 2023 compared to the three months ended December 31, 2022 due to a decrease in equipment rentals and no workovers performed during the quarter.

Variations in general and administration costs primarily relate to discretionary personnel compensation and costs related to the long-term incentive plan.

Loss for the three months ended December 31, 2022 includes an impairment charge of \$220.6 million, relating to the Hawler License Area. Loss for the three months ended December 31, 2021 includes an impairment charge of \$32.4 million, relating to the Hawler License Area.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Transactions with Related Parties

During the three months ended March 31, 2023, the Group acquired \$94 thousand in technical services from an entity under common control for interpretation and processing of technical data (2022 - \$110 thousand). The above transactions did not contain unusual commercial terms and the fees charged under the agreements were reasonable and not materially inconsistent with fees which would normally be associated with broadly comparable agreements. All amounts have been settled in full at March 31, 2023.

In each of January 2022, April 2022, July 2022, October 2022, January 2023 and April 2023 the directors of FPL were collectively awarded \$155 thousand in cash as remuneration for services provided during the previous three months.

## New Accounting Pronouncements, Policies, and Critical Estimates

### New Pronouncements

#### *New and amended standards adopted by the Group*

Effective January 1, 2023, the Group adopted the following IFRS as issued and amended by the IASB:

<b>New and Amended Standards</b>	<b>Effective for annual periods beginning on or after</b>
Amendments to IAS 8: Definition of Accounting Estimates	January 1, 2023
Amendments to IAS 1: Disclosure of Accounting Policies	January 1, 2023
Amendments to IFRS 17: Initial Application of IFRS 17 and IFRS 9 – Comparative Information	January 1, 2023
Amendments to IAS 12: Deferred Tax related to Assets and Liabilities arising from a Single Transaction	January 1, 2023
Amendments to IAS 1: Disclosure of Accounting Policies	January 1, 2023
Amendments to IFRS 8: Definition of Accounting Estimates	January 1, 2023
IFRS 17 Insurance Contracts, including Amendments to IFRS 17	January 1, 2023
Amendments to IFRS 8: Definition of Accounting Estimates	January 1, 2023

The above new and amended standards have not had a material impact on the Financial Statements.

#### *New and amended standards issued but not yet effective*

At the date of this MD&A, the following standards applicable to the Group were issued but not yet effective:

<b>New and Amended Standards</b>	<b>Effective for annual periods beginning on or after</b>
Amendments to IAS 1: Classification of Assets and Liabilities as Current and Non-current	January 1, 2024
Amendments to IAS1: Non-Current Liabilities with Covenants	January 1, 2024
Amendments to IFRS 16: Lease Liability in a Sale and Leaseback	January 1, 2024

Management has reviewed the impact of the new and amended standards listed above and has concluded that if these standards were applied to these Financial Statements, they would not have a material impact.

### Critical estimates

In the process of applying the Group's accounting policies management makes estimates, judgments and assumptions concerning the future. These accounting estimates, judgments and assumptions may differ from actual results. The estimates and underlying assumptions are reviewed on an ongoing basis. Such estimates, judgments and assumptions have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities.

#### *Going concern*

The estimates and judgments related to the Going Concern assumption are discussed in detail in Note 2b of the Financial Statements.

#### *Carrying value of intangible exploration and evaluation assets*

The amounts for intangible exploration and evaluation assets represent active exploration projects. If commercial reserves are discovered, the carrying value, less any impairment loss, of the relevant E&E assets would be reclassified to property, plant and equipment. If commercial reserves are determined not to exist or if the asset is otherwise deemed to be impaired,

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

the related capitalized costs would be charged to expense. The process of determining whether there is an indicator for impairment or calculating the impairment requires critical judgment.

Management has made significant judgments related to the determination of cash generating units ("CGUs") used as part of the impairment assessment. The Group has determined that the Demir Dag, Banan and Zey Gawra fields within the Hawler License Area constitute a single CGU, while the Ain Al Safra discovery remains as a separate E&E asset. Management has concluded that there are no impairment indicators present in respect of the E&E asset. The E&E asset is discussed in Note 5 of the Financial Statements.

### *Carrying value of Oil and Gas assets*

Note 6 of the Financial Statements contains a discussion regarding the critical judgments and estimates used in determining the carrying value of oil and gas assets.

### *Carrying value of Decommissioning obligation*

Estimating the decommissioning obligations requires management to make significant estimates regarding the timing, cost and level of activity required to decommission the Group's oil and gas assets at the end of their life. These estimates and assumptions are inherently uncertain as they relate to events that will occur in the future. Decommissioning obligations are discussed in detail in Note 12 of the Financial Statements.

## Financial Controls

---

### Disclosure Controls and Procedures

Disclosure Controls and Procedures ("DC&P") have been designed under the supervision of the Chief Executive Officer ("CEO") and the Finance Director (acting as CFO), with the participation of other management, to provide reasonable assurance that information required to be disclosed is recorded, processed, summarized and reported within the time periods specified in applicable securities legislation, and include controls and procedures designed to ensure that information required to be disclosed is accumulated and communicated to management, including the CEO and Finance Director (acting as CFO), as appropriate to allow timely decisions regarding required disclosure.

### Internal Controls over Financial Reporting

Internal Controls over Financial Reporting ("ICFR") have been designed under the supervision of the CEO and the Finance Director (acting as CFO), with the participation of other management, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements in accordance with IFRS. ICFR can only provide reasonable assurance and may not prevent or detect misstatements. Projections of an evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate due to changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

There were no changes in Forza Petroleum's ICFR during the three months ended March 31, 2023 that have materially affected, or are reasonably likely to materially affect, Forza Petroleum's ICFR.

## Forward-Looking Information

---

Certain statements in this MD&A constitute "forward-looking information" within the meaning of applicable Canadian securities legislation, including statements related to the nature, timing and effect of Forza Petroleum's forecast and budgeted capital expenditure, financing and capital activities, expectations that cash on hand as of March 31, 2023 and cash receipts from net revenues from sales, exclusively made to the KRG at the tie-in to the Kurdistan Oil Export Pipeline, will allow the Group to fund its forecasted capital expenditures and operating and administrative costs through the end of June 2024 as well as the \$76.2 million in deferred purchase consideration falling in connection with the original acquisition of the Hawler License Area, expectations that a facility up to \$10 million from the Company's principal shareholder can be promptly arranged, business and acquisition strategy and goals, opportunities, drilling and well workover plans, development plans and schedules and chance of success, results of exploration activities, government approvals, the ability to consistently access the export pipeline or other exterior facilities to sell oil production, sales channels for future sales, future drilling of new wells and the reservoirs to be targeted, costs and drilling times for new wells, ultimate recoverability of current and long-term assets, estimates of oil reserves and resources, future royalties and tax levels, access to and sources of future financing and liquidity, future debt levels, availability of committed credit facilities, possible commerciality of our projects, expected operating capacity, expected operating costs, estimates on a per share basis, future foreign currency exchange rates, the issuance of shares as a result of the vesting of LTIP awards, estimates for the fair value of the purchase consideration arising from the acquisition of OP Hawler Kurdistan Limited in 2011, the expected timing for settlement of liabilities, changes in any of the foregoing, and statements that contain words such as "may", "will", "would", "could", "should", "anticipate", "believe", "intend", "expect", "plan", "estimate", "budget", "outlook", "propose", "potentially", "project", "forecast" or the negative of such expressions and statements relating to matters that are not historical fact. Although Forza Petroleum believes these statements to be reasonable, the assumptions upon which they are based may prove to be incorrect. In making certain statements in this MD&A, Forza Petroleum has made assumptions with respect to the following: the general

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

continuance of the current or, where applicable, assumed industry conditions, the continuation of assumed tax, royalties and regulatory regimes, forecasts of capital expenditures and the sources of financing thereof, timing and results of exploration activities, access to local and international markets for future crude oil production and future crude oil prices, Forza Petroleum's ability to obtain and retain qualified staff, contractors and personnel and equipment in a timely and cost-efficient manner, the political situation and stability in the jurisdiction in which Forza Petroleum has its license, the ability to renew its license on satisfactory terms, Forza Petroleum's future production levels, the applicability of technologies for the recovery and production of Forza Petroleum's oil reserves and resources, the amount, nature, timing and effects of capital expenditures, geological and engineering estimates in respect of Forza Petroleum's reserves and resources, the geology of the areas in which Forza Petroleum is conducting exploration and development activities, operating and other costs, the extent of Forza Petroleum's liabilities, business strategies and plans of management and Forza Petroleum's business partners, global sanctions imposed in relation to the Russian invasion of Ukraine will not have an impact on the Company and its assets and business, and disputes between the Kurdistan Regional Government and the federal government of Iraq, including as recently embodied in the judgment of the Iraqi Federal Supreme Court dated February 15, 2022 regarding the validity of the oil and gas law of the Kurdistan Regional Government, will not materially impact the Company, its interests in the Hawler production sharing contract or Hawler License Area operations. For more information about these assumptions and risks facing the Group, refer to FPL's Annual Information Form dated March 23, 2023, available at [www.sedar.com](http://www.sedar.com) and the Group's website at [www.forzapetroleum.com](http://www.forzapetroleum.com).

Any forward-looking information concerning prospective exploration, results of operations, financial position, production, expectations of capital expenditures, cash flows and future cash flows or other information described above that is based upon assumptions about future results, economic conditions and courses of action are presented for the purpose of providing readers with a more complete perspective on Forza Petroleum's present and planned future operations and such information may not be appropriate for other purposes and actual results may differ materially from those anticipated in such forward-looking information. In addition, included herein is information that may be considered financial outlook and/or future-oriented financial information. Its purpose is to indicate the potential results of Forza Petroleum's intentions and may not be appropriate for other purposes.

Readers are strongly cautioned that the above list of factors affecting forward-looking information is not exhaustive. Although FPL believes that the expectations conveyed by the forward-looking information are reasonable based on information available to it on the date such forward-looking information was made, no assurances can be given as to future results, levels of activity and achievements. Readers should not place undue importance or reliance on the forward-looking information and should not rely on the forward-looking information as of any date other than the date hereof. Further, statements including forward-looking information are made as at the date they are given and, except as required by applicable law, Forza Petroleum does not intend, and does not assume any obligation, to update any forward-looking information, whether as a result of new information or otherwise. If FPL does update one or more statements containing forward-looking information, it is not obligated to, and no inference should be drawn that it will make additional updates with respect thereto or with respect to other forward-looking information. The forward-looking information contained in this MD&A is expressly qualified by this cautionary statement.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Glossary and Abbreviations

---

The following abbreviations and definitions are used in this MD&A:

### **bbbl**

Barrel(s) of oil

### **bbbl/d**

Barrel(s) of oil per day

### **Carried Cost**

Costs related to the Group's funding another party's share of costs, by agreement, in excess of the Group's Working Interest. Carried Costs are typically recovered through Cost Oil

### **Common Shares**

Common shares of the Company

### **Company or FPL**

Forza Petroleum Limited

### **Contractor**

An oil company operating in a country under a PSC on behalf of the host government, for which it receives either a share of production or a fee

### **Cost Oil**

The portion of oil sold used to reimburse the Contractor for exploration, development, and operating costs

### **Cost Pool**

Costs incurred to explore and/or develop a License Area to be recovered as Cost Oil through future oil sales

### **G&A**

General and administration

### **Gross**

In respect of reserves, resources, future net revenue, production, sales, area, capital expenditures or operating expenses, the total reserves, resources, future net revenue, production, sales, area, capital expenditures or operating expenses, as applicable, attributable to either (i) 100% of the License Area or field; or (ii) the Group's working interest in the License Area or field, as indicated, prior to the deductions specified in the applicable PSC

### **IAS**

International Accounting Standards

### **IFRS**

International Financial Reporting Standards

### **KRG**

Kurdistan Regional Government of Iraq

### **License Area**

Area of specified size, which is licensed to a company by a government for the production of oil and gas

### **Operator**

A company that organizes the exploration and productions programs in a License Area on behalf of all the interest holdings in the license

### **PP&E**

Property, plant and equipment

### **Profit Oil**

Production remaining after contractual Royalties and Cost Oil, which is split between the government and the Contractors according to the prevailing contract terms in the PSC

### **Production Sharing Contract or PSC**

A contractual agreement between a Contractor and a host government, whereby the Contractor bears certain defined exploration costs, risks, and development and operating costs in return for a stipulated share of the production resulting from this effort

### **Reserves**

Reserves are estimated remaining quantities of oil and natural gas and related substances anticipated to be recoverable from known accumulations, as of a given date, based on

- analysis of drilling, geological, geophysical and engineering data;
- the use of established technology;
- specified economic conditions, which are generally accepted as being reasonable

### **Royalty**

All remittances to governments who are party to the applicable PSCs that are directly attributable to the sale of oil and natural gas products during the reporting period including the government share of Profit Oil described above, except for income taxes

### **Working Interest or WI**

The Group's interest in an applicable License Area, assuming the exercise of back-in rights or options